Amsterdam Institute of Finance

The brightest minds in finance

Finance for Lawyers

Understand the financial decision-making of your client. Add more value to your client.

Lawyers play a pivotal role in the financial world, but they will have more impact when they bring their knowledge, skills and confidence in finance to a much higher level.

The **Finance for Lawyers** program aims to fill this gap by providing people with a legal background with the knowledge to better understand the financial decision-making of their corporate clients, and to communicate more effectively in integrated teams of lawyers, accountants, and investment bankers.

How you will benefit

By attending the program, you will

- Understand the key basic concepts in corporate finance and investments
- Be able to ask the right questions to your clients, and to their main financial advisors - accountants and investment bankers
- Add more value to your client when negotiating with the other party, as you will be able to estimate the financial implication of specific changes in the deal
- Improve your understanding of current financial market developments and trends

Who should attend

The **Finance for Lawyers** program is aimed at legal professionals who want to expand their understanding of (corporate) finance and investments.

This program does not assume any prior knowledge regarding finance, mathematics, or statistics. Please contact us should you feel the need to verify your level of knowledge.

"This course should be mandatory for every M&A lawyer to fully understand what you are drafting/negotiating."

Senior Legal Counsel Philips International, The Netherlands

Program at a glance

Financial Basics
- Financial accounts
- Balance sheet, classification and ratios
- Profit and loss account, classification and ratios
- Statement of cash flow
- Working capital and capex

Time Value of Money
- Time value of money (TVM) and its implications in the corporate world
- Discounting and compounding
- Annuities
- Perpetuities

Valuation and Cost of Capital
- Valuation methods: introduction
- Discounted Cash Flow (DCF) valuation
- Beta and the Cost of Capital (WACC)

Mergers and Leveraged Transactions
- Key features of an M&A transaction
- Valuation in M&A
- Valuation in practice
- Private Equity and Leveraged Buyouts (LBOs)

3 days | € 4,150 | Check AIF.nl for dates

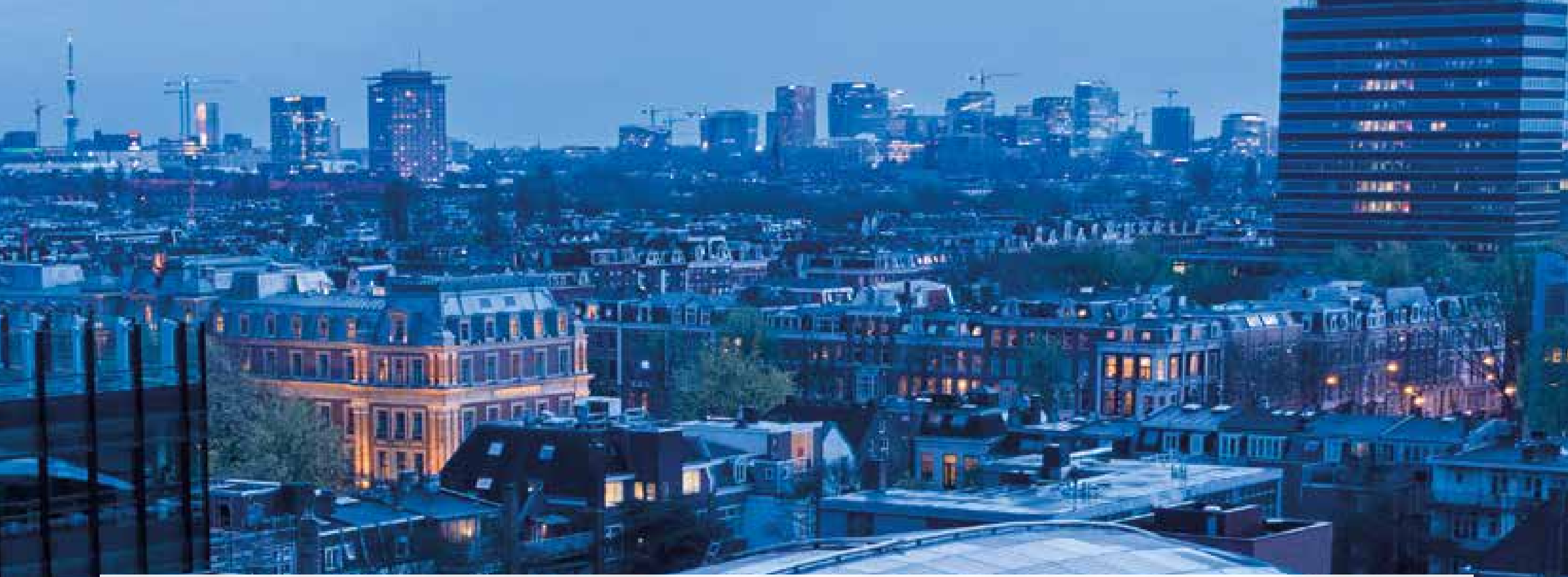
The expert

Meet the brightest minds in finance. Learn from the world's leading finance academics and experienced corporate executives.

Matti Suominen is a Professor of Finance at the Aalto University School of Business in Helsinki. From 1997 until 2006 he was a Professor of Finance at INSEAD.

Professor Suominen has previously worked as an Engagement Manager at the European Corporate Finance Practice of McKinsey & Co. In addition, for several years he was involved with a European hedge fund, focusing on equity valuations to support the portfolio management. He has taught extensively in various MBA and executive programs, receiving numerous best teacher awards including one from INSEAD. He was the Program Director of the INSEAD "Finance for Executives" program from 2002 until spring 2006, and has taught in or directed several company specific programs including those for Bertelsmann, CISCO, Dresdner Bank, Haniel, Noble, Nordea, Mubadala, Schlumberger and Shell. Currently he continues to be an active consultant to both financial and non-financial firms. He is the vice-chair of the Investment Consultative Committee of the State Pension Fund of Finland.

Matti Suominen holds a PhD in Financial Economics from the University of Pennsylvania, where he has also worked as a Visiting Professor of Finance at Wharton in 2005 and 2022-2023. His areas of research
are information economics in financial markets, market microstructure and corporate finance. He has published articles in several leading academic journals such as the Journal of Financial Economics, Journal of Financial and Quantitative Analysis, International Economic Review and the Journal of Financial Markets (where he received the Best Paper Award).



Enrolling & practical information

Enrollment requirements

AIF considers each enrollment application carefully to ensure the quality and level of the program is maintained and that participation of candidates is beneficial to both themselves and their organizations. The general prerequisite for all AIF programs is the possession of an academic or equivalent degree, as well as proficiency in English and practical experience.

Accommodation

AIF has special corporate rates available for participants at a number of hotels in central Amsterdam.

Certificates

An AIF certificate of attendance is awarded to all participants who successfully complete the program.

Program location

The programs are held in the financial hub in the south of Amsterdam, within an easy walk from Amsterdam Zuid Station, and within 15 minutes from Schiphol International Airport.

Program fees

Program fees include tuition, all comprehensive program materials, books, and any software that is required for the program, as well as luncheons and daily refreshments. Accommodation is not included.

In-company programs

For information on how AIF can add value to your organization via a tailored in-company program, please contact AIF directly at: +31 20 246 7140.

Ready to learn more? Find your program and reserve your place at AIF.nl

Amsterdam Institute of Finance connects you with the brightest minds in finance from world-renowned business schools. For more than 30 years, more than 15,000 ambitious professionals from over 100 countries boosted their careers at AIF. Become part of the AIF Alumni Network, connecting you to peers from more than 1,200 organizations.

AIF.nl | +31 20 246 7140 | info@aif.nl